

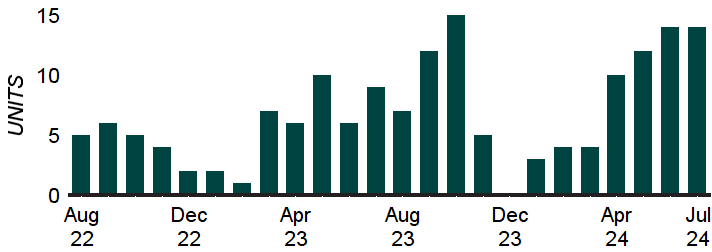
JULY 2024 MARKET REPORT

Hastings
Single Family

	July 2024	CHANGE FROM June 2024	CHANGE FROM July 2023
MEDIAN SALE PRICE	\$1,312,500	▲ 52.60%	▲ 22.00%
AVERAGE SALE PRICE	\$1,348,410	▲ 32.10%	▲ 17.20%
UNITS SOLD	10	▲ 42.90%	0.00%
AVERAGE DAYS ON MARKET	18	▼ -18.20%	▲ 50.00%
% OF SALES PRICE	106.44	▲ 2.30%	▼ -4.80%
UNITS FOR SALE	14	0.00%	▲ 55.60%
MONTHS OF INVENTORY	1.40	▼ -30.00%	▲ 55.60%

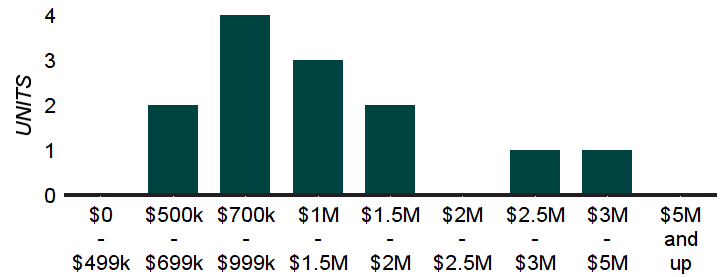
HOMES FOR SALE

Number of homes listed for sale, end of month



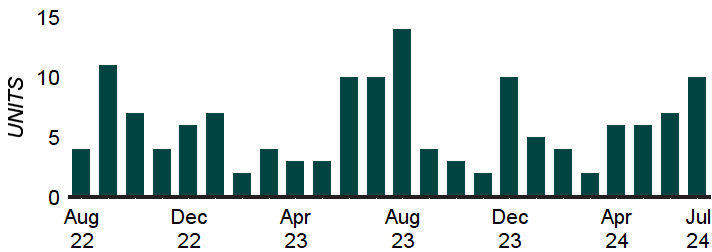
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



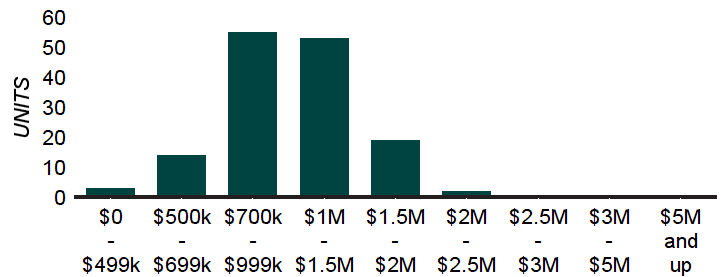
HOMES SOLD

Number of homes sold



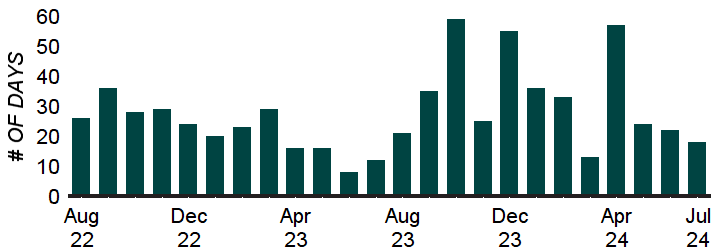
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



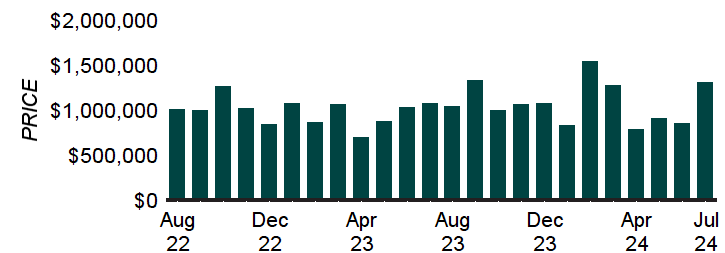
DAYS ON MARKET - SOLDS

Average days on market for all homes sold



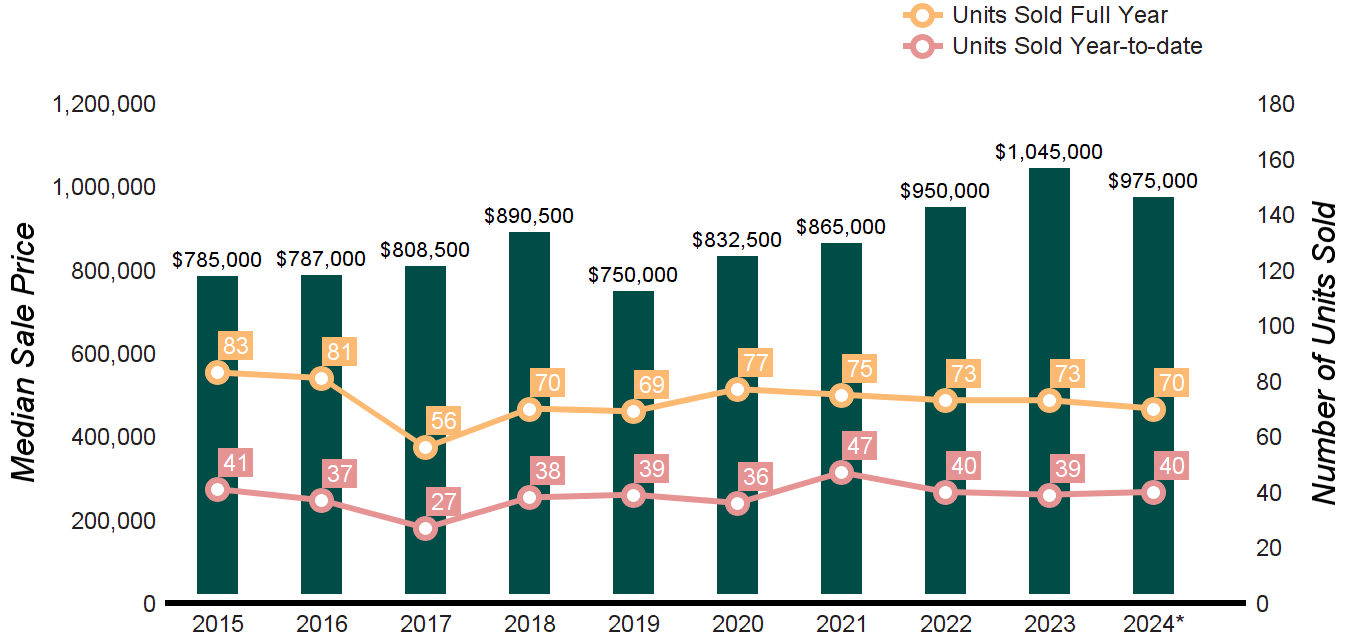
MEDIAN SALE PRICE

Price of the "middle" homes sold -an equal number of sales were above AND below this price



TEN-YEAR MARKET HISTORY

Hastings
Single Family



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
UNITS SOLD	83	81	56	70	69	77	75	73	73	70
	▲ 24%	▼ 2%	▼ 31%	▲ 25%	▼ 1%	▲ 12%	▼ 3%	▼ 3%	0%	▼ 4%
MEDIAN SOLD PRICE	\$785,000	\$787,000	\$808,500	\$890,500	\$750,000	\$832,500	\$865,000	\$950,000	\$1,045,000	\$975,000
	▲ 8%	0%	▲ 3%	▲ 10%	▼ 16%	▲ 11%	▲ 4%	▲ 10%	▲ 10%	▼ 7%